



Our Success Story

CentreStack

Nexanet GmbH is a Swiss MSP with managed services, who uses CentreStack as a cloud storage solution for all of their clients.

Problem

Nexanet's customer base typically are 1-10 staff operations who did not have a file server. Many of them wanted a cloud based file storage solution so they could access their files from anywhere, with ease.

Nexanet was not providing any cloud storage or file share solution, but was interested in adding that to their services. They wanted something that could help them to grow revenue, and that is well designed and would integrate easily with their system.

Solution

Nexanet chose CentreStack as their cloud based file server. One of the deciding factors was system design.

"I looked at a lot of software from different vendors. A lot of them were Microsoft based but used Linux features. If you design it right, you either go all Linux or all Microsoft. CentreStack has the best design," said Matt Bosshard of Nexanet GmbH

Another reason they chose to go with CentreStack is the scalability of the

MAIN VALUE DERIVED

Simplified User Experience

New Revenue Stream

Managed Access

CLIENT INDUSTRIES

Real Estate

Construction

Accounting

CLIENT TYPE

MSP (with hosted services)

ALTERNATIVES CONSIDERED

Anchor

Egnyte

CLIENT TYPE

Central File Repository

Cloud based file server

Results

- ▶ **FAST TICKET RESPONSE** - Nexanet has experienced excellent response times when placing support tickets. CentreStack responds quickly and gets their problems solved.
- ▶ **REVENUE GROWTH** - Nexanet added a new revenue stream by integrating CentreStack and selling it to all of their existing client base.
- ▶ **FEATURE RICH** - "We decided to go with CentreStack because they had more features than Microsoft OneDrive."



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"I've had a great experience with CentreStack customer service. They are really responsive, even at night. They always get things sorted out." GmbH

Matt Bosshard, Nexanet

