



PRIMARY VALUE

Simplify User Experience

PARTNER TYPE

MSP (Managed Services)

ALTERNATIVES CONSIDERED

Anchor

USE CASE

**Central File Repository
Cloud based file server**

Our Success Story

CentreStack

CentreStack allows Rock Solid Computer Services, a MSP (managed services) based in Canada, to easily share sensitive files with their on-premise servers.

Problem

Rock Solid Computer Services (RSCS) was using their on-premise servers for client storage needs. Their clients were having an issue with file sharing for any large or sensitive files that needed extra security.

A significant portion of RSCS' clients are in the legal, financial, and insurance industries. These clients have documents with important and sensitive client information. For these industries, there are regulations in Canada requiring assurances that certain data never leaves the boundaries of the country to be stored on servers outside Canada. Using cloud storage on another companies servers, RSCS would not be able to provide that assurance.

Solution

RSCS found the perfect solution, and initially, it was Anchore. However, the implementation of the product was not going well, and then they discovered CentreStack. They were able to implement CentreStack without issue.

RSCS uses CentreStack as a self-hosted file repository and cloud based file sharing solution. Because all of RSCS' servers are based in Canada, they can now provide their clients with CentreStack's simple and secure file sharing capabilities, all while being able to provide the regulatory assurance that the data is securely within the borders.





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Results

- ▶ **Self Hosted File Server** - CentreStack enables RSCD to use their own servers that they know and trust, while using their software to empower clients to securely share their files.
- ▶ **Fixes & Features** - Dean Bishop said the regular updates, fixes, and features help him run his business.
- ▶ **MSP First Mindset** - "Its nice that we don't have to compete with CentreStack as a vendor to our clients," says Dean. "They put us, as an MSP, first."



The biggest highlight has been the response time - any time we report either issues or feature requests, I would say 75% of the time, either the fix or the feature is added within the week.

There are weekly updates, they are smooth and easy. The response time of the development team has been astounding.

Dean Bishop - Rock Solid Computer Services

